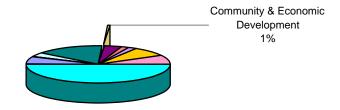
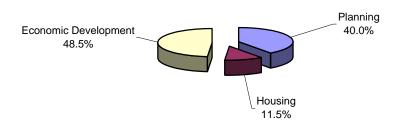
FY 2012 Total County - \$388,239,166



FY 2012 Community & Economic Development - \$3,782,702

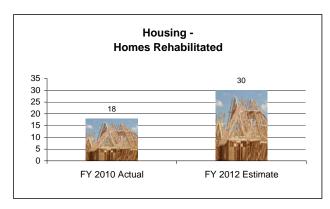


### **OPERATING POLICIES AND GOALS:**

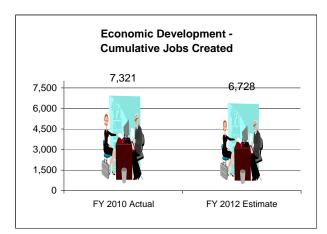
Create a community with economic opportunities for everyone. This will be accomplished by:

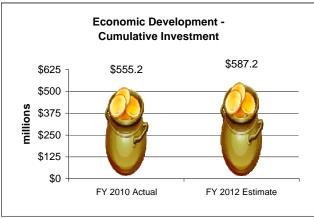
- a. Assisting and expanding existing businesses, as well as recruiting targeted new industry to Forsyth County.
- b. Providing affordable housing for low and moderate-income residents.

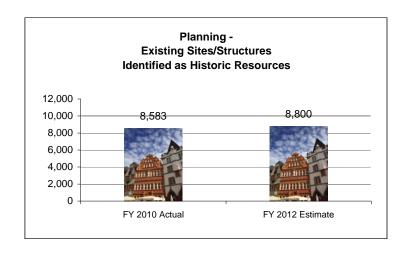
## **Community & Economic Development Service Area**







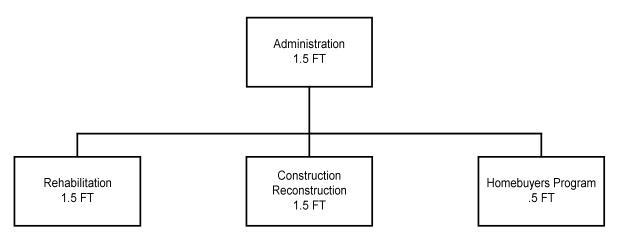




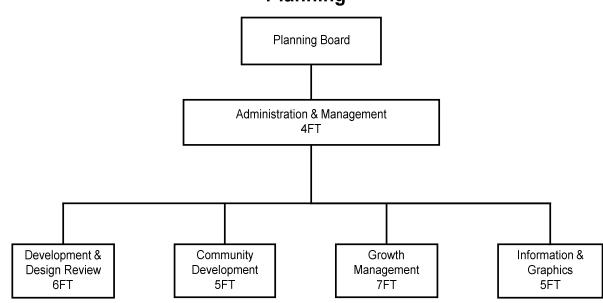
## Forsyth County Personnel By Community & Economic Develop. Svc. Area

|  | FY 09-10<br>Prior Year<br><u>Actual</u> | FY 1<br>Curren<br>Original | t Year | Request | FY 11-12<br>Continuation<br>Recommend | Adopted |
|--|---|----------------------------|--------|---------|---------------------------------------|---------|
| <u>Department</u>                                  |   |                            |        |         |                                       |         |
| <b>Housing</b> Full Part                           | 5<br>0                                  | 5<br>0                     | 5<br>0 |         | 5<br>0                                | 5<br>0  |
| TOTAL SERVICE AREA - FT<br>TOTAL SERVICE AREA - PT | 5<br>0                                  | 5<br>0                     | 5      |         | 5<br>0                                | 5<br>0  |

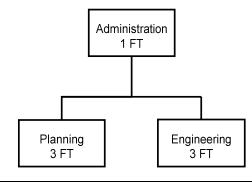
# **Housing Department**



## **Planning**



## **Transportation Planning**



Page 188

### Housing

### **MISSION STATEMENT**

To provide affordable housing for low and moderate-income residents in unincorporated areas and small municipalities by effective use of State and Federal Grant Programs.

### **BUDGET HIGHLIGHTS**

The FY 12 Adopted budget is a net increase of \$6,836 from the FY 11 budget. Personal Services increases by \$8,164 due to annualization of FY 11 performance adjustments, health, & retirement contribution rate. Operating expenditures decreased by \$1,100 and revenues remain the same. There are no major changes in their budget or programming structure.

The Housing Department also manages several grant funded programs that help Forsyth County citizens with buying houses and home rehabilitation. By the end of FY 11, Housing anticipates having obligated over \$3.5 million in Neighborhood Stabilization funds. For FY 12, Housing anticipates spending close to \$1 million through a variety of Housing Programs.

| PERFORMANCE MEASURES                               |                         |                               |                 |
|--|-------------------------|-------------------------------|-----------------|
|  | FY 2010                 | FY 2011                       | FY 2012         |
|  | <u>ACTUAL</u>           | <b>ESTIMATE</b>               | <b>ESTIMATE</b> |
| These measures relate to the County goal: Create a | community with economic | c opportunities for everyone. |                 |
| New Homes Constructed                              | 0                       | 1                             | 1               |
| Average Unit Cost                                  | \$0                     | \$90,710                      | \$85,000        |
| Homes Rehabilitated                                | 18                      | 38                            | 30              |
| Average Cost Rehabilitation                        | \$16,461                | \$12,157                      | \$13,373        |
| Code Enforcement Inspections                       | 46                      | 40                            | 50              |
| First Time Home Buyers & IDA                       | 64                      | 50                            | 60              |
| # Of New Affordable Rental Units Financed          | 12                      | 12                            | 56              |
| NCHFA Loans not flowing through County             | \$116,691               | \$150,000                     | \$250,000       |

| PROGRAM SUMMARY           |                |                |                |              |                | _       |
|---------------------------|----------------|----------------|----------------|--------------|----------------|---------|
|                           | FY 09-10`      | FY 10          | -11            |              | FY 11-12       |         |
|                           | Prior Year     | Current        | Year           | Continuation |                |         |
|                           | Actual         | Original       | Estimate       | Request      | Recommend      | Adopted |
|                           | 050.040        | 054.005        | 000 004        |              | 0== 000        | 050.055 |
| Housing Supp/Grant Projs. | 252,010        | 351,307        | 263,961        | 360,605      | 357,809        | 358,657 |
| Emergency Rehab           | 11,865         | 16,000         | 20,900         | 15,000       | 15,000         | 15,000  |
| Minimum Housing Code      | 16,278         | 16,278         | 16,888         | 16,888       | 16,764         | 16,764  |
| Transfer to GPO           | 45,308         | 44,925         | 44,925         | 44,925       | 44,925         | 44,925  |
| Total                     | <u>325,461</u> | <u>428,510</u> | <u>346,674</u> | 437,418      | <u>434,498</u> | 435,346 |

**Rehabilitation & Home Ownership**-rehabilitation of existing homes; building of new houses where appropriate; 1st time Home Buyers Program.

Rental Construction Assistance - construction or rehabilitation of multi-family rental units.

Minimum Code Enforcement - enforcement of County's minimum housing code on a complaint basis.

|                                | FY 09-10<br>Prior Year<br>Actual | FY 10<br>Curren<br>Original |                             | Request                    | FY 11-12<br>Continuation<br>Recommend | Adopted                           |
|--------------------------------|----------------------------------|-----------------------------|-----------------------------|----------------------------|---------------------------------------|-----------------------------------|
| EXPENDITURES Personal Services | 474 404                          | 045 400                     | 470.755                     | 054.000                    | 040.440                               | 0.40.050                          |
| Salaries & Wages               | 174,434                          | 245,462                     | 179,755                     | 251,336                    | 249,116                               | 249,856                           |
| Employee Benefits              | 52,325                           | 73,643                      | 56,366                      | 77,627                     | 77,305                                | 77,413                            |
| Total Personal Services        | 226,759                          | 319,105                     | 236,121                     | 328,963                    | 326,421                               | 327,269                           |
| Operating Expenditures         |                                  |                             |                             |                            |                                       |                                   |
| Professional Fees              | 0                                | 0                           | 375                         | 150                        | 0                                     | 0                                 |
| Construction Services          | 0                                | 0                           | 80                          | 0                          | 0                                     | 0                                 |
| Communications                 | 1,448                            | 2,200                       | 1,500                       | 2,200                      | 2,200                                 | 2,200                             |
| Other Purchased Services       | 27,461                           | 32,160                      | 31,010                      | 32,160                     | ,                                     | 32,160                            |
| Insurance Premiums             | Teleph<br>509                    | one, printing, adv<br>1,100 | vertising contract<br>1,100 | tual services, co<br>1,000 | nsumer counselir<br>1,000             | ng for IDA Prog.<br>1,000         |
| Training & Conference          | 6,576                            | 5,450                       | 4,150                       | 5,450                      | 5,450                                 | 5,450                             |
| General Supplies               | 3,028                            | 2,720                       | 2,738                       | 2,720                      | 2,720                                 | 2,720                             |
| Operating Supplies             | 1,635                            | 1,950                       | 725                         | 1,950                      |                                       | 1,950                             |
| Other Operating Costs          | 12,737                           | 18,900                      | 23,950                      | 17,900                     |                                       | oplies, software.<br>17,672       |
| omer operating costs           | ,                                | . 0,000                     |                             |                            | memberships, in                       |                                   |
| Transfer to Housing GPO        | 45,308                           | 44,925                      | 44,925                      | 44,925                     |                                       | 44,925                            |
| Total Operating Exps.          | 98,702                           | 109,405                     | 110,553                     | Tra<br><b>108,455</b>      | ansfer of matching<br>108,077         | g funds to GPO.<br><b>108,077</b> |
| rotal Operating Exps.          | 90,702                           | 109,403                     | 110,555                     | 100,433                    | 100,077                               | 100,077                           |
| Total Expenditures             | <u>325,461</u>                   | <u>428,510</u>              | <u>346,674</u>              | <u>437,418</u>             | <u>434,498</u>                        | <u>435,346</u>                    |
| Cost-Sharing Expenses          | 28,558                           | 34,020                      | 27,722                      | 37,547                     | 37,547                                | 37,547                            |
| Contra-Expenses                | 0                                | 0                           | 0                           | 0                          | •                                     | 0                                 |
| REVENUES                       | <u>16.000</u>                    | 60.000                      | <u>15.000</u>               | <u>60,000</u>              | 60.000                                | 60.000                            |
| Positions:FT/PT                | 5/0                              | 5/0                         | 5/0                         | 5/0                        | 5/0                                   | 5/0                               |

### **Economic Development**

#### **MISSION STATEMENT**

To attract new industries and businesses which diversify and expand the economic base and create quality job opportunities; and to promote existing business expansion and new business formation.

### **BUDGET HIGHLIGHTS**

The FY 2012 Adopted expenditure budget for Economic Development will increase by \$259,241 or 16.4% from the Current Year Original. However, the revenue increases by \$300,000 from the Current Year Original, and this increase is for 1 NC Economic Development grant funds. There is an offsetting \$300,000 increase on the expenditure side. This results in a County dollar decrease of \$40,759 or 2.6%. The decrease is primarily due to a 10% reduction to the agencies. The 10% reduction is included in the Adopted FY 2012 budget due to extremely difficult county-wide budget constraints. The Board of Commissioners chose to restore full funding for the Film Commission.

Several incentive-based Economic Development payments are scheduled to be slightly lower in the FY 2012 budget. This is partially offset by the inclusion of a new incentive payment for Grass America in the Adopted FY 2012 budget.

#### PERFORMANCE MEASURES

|  | FY 2010           | FY 2011<br>Estimate | FY 2012<br>Estimate  | Estimated<br>Future |
|--|-------------------|---------------------|----------------------|---------------------|
| These measures relate to the County goal: Create a c | community with ed | conomic opportu     | nities for everyone. |                     |
| New Jobs   | 154               | 63                  | 183                  | 1,021               |
| Capital Investment (Millions)                        | \$131.7           | \$1.8               | \$4.8                | \$622.3             |

<sup>\*</sup>Current Projects

| PROGRAM SUMMARY      |            |                     |           |              |           | _         |  |
|----------------------|------------|---------------------|-----------|--------------|-----------|-----------|--|
|                      | FY 09-10   | FY 10               | -11       | FY 11-12     |           |           |  |
|                      | Prior Year | <b>Current Year</b> |           | Continuation |           |           |  |
|                      | Actual     | Original            | Estimate  | Request      | Recommend | Adopted   |  |
|                      |            |                     |           |              |           |           |  |
| Economic Development | 2,184,290  | 1,576,275           | 1,505,106 | 2,057,363    | 1,832,614 | 1,835,516 |  |

|                             | FY 09-10         | FY 10            |                  |           | FY 11-12            |                           |
|-----------------------------|------------------|------------------|------------------|-----------|---------------------|---------------------------|
|                             | Prior Year       | Current          |                  | Poguest   | Continuation        | Adopted                   |
|                             | Actual           | Original         | Estimate*        | Request   | Recommend           | Adopted                   |
| EXPENDITURES                |                  |                  |                  |           |                     |                           |
| Grantee Agencies:           |                  |                  |                  |           |                     |                           |
| Downtown W-S Partnership    | 8,075            | 8,075            | 8,075            | 8,075     | 7,268               | 7,268                     |
| KVL Chamber of Commerce     | 8,512            | 8,513            | 8,513            | 8,513     | 7,662               | 7,662                     |
| W-S Chamber of Commerce     | 102,164          | 102,164          | 102,164          | 125,000   | 91,948              | 91,948                    |
| Film Commission             | 20,188           | 20,188           | 20,188           | 40,000    | 18,169              | 20,188                    |
| W-S Business, Inc.          | 80,750           | 80,750           | 80,750           | 150,000   | 72,675              | 72,675                    |
| Piedmont Triad Partnership  | 26,797           | 26,797           | 26,797           | 30,000    | 24,117              | 25,000                    |
| PTRP Development Corp.      | 0                | 40,000           | 0                | 85,000    | 0                   | 0                         |
| Ferguson Group              | 61,746           | 66,000           | 62,000           | 66,000    | 66,000              | 66,000                    |
| Subtotal Grantee Agencies   | 308,232          | 352,487          | 308,487          | 512,588   | 287,839             | 290,741                   |
|                             |                  |                  |                  |           |                     |                           |
| Incentives                  |                  |                  |                  |           |                     |                           |
| City of WS (parking deck)   | 479,181          | 455,000          | 452,831          | 452,830   | 452,830             | 452,830                   |
| Dell (a)                    | 745,529          | 0                | 0                | 0         | 0                   | 0                         |
| Wake Forest Univ. Hlth Sci. | 396,270          | 396,270          | 396,270          | 396,270   | Agreemer<br>396,270 | nt Status: N/A<br>396,270 |
|                             |                  |                  |                  |           | Agreement S         | Status: 4 of 16           |
| Bekaert Ind.                | 8,000            | 15,000           | 15,000           | 15,000    | 15,000              | 15,000                    |
|                             |                  |                  |                  |           | Agreement S         | Status: 7 of 10           |
| Ken Garner Mfg.             | 3,510            | 30,730           | 5,730            | 30,730    | 30,730              | 30,730                    |
| •                           |                  |                  |                  |           | Agreement           | Status: 3 of 3            |
| The Clearing House          | 55,740           | 55,740           | 55,740           | 55,740    | 55,740              | 55,740                    |
|                             |                  |                  |                  |           | Agreement           | Status: 3 of 5            |
| Exhibit Works               | 16,315           | 19,000           | 19,000           | 19,000    | 19,000              | 19,000                    |
|                             |                  |                  |                  |           | Agreement           | Status: 4 of 5            |
| Lowes                       | 171,513          | 252,048          | 252,048          | 241,605   | 241,605             | 241,605                   |
|                             | ,                | •                | •                | •         |                     | Status: 5 of 12           |
| Grass America               | 0                | 0                | 0                | 33,600    | 33,600              | 33,600                    |
|                             |                  |                  |                  |           | Agreement           | Status: 1 of 5            |
| NSA Aviation                | 0                | 0                | 0                | 300,000   | 300,000             | 300,000                   |
|                             |                  |                  |                  |           | Agreement           | Status: 1 of 4            |
| Subtotal Incentives         | 1,876,058        | 1,223,788        | 1,196,619        | 1,544,775 | 1,544,775           | 1,544,775                 |
| Total Expenditures          | <u>2,184,290</u> | <u>1.576,275</u> | <u>1,505,106</u> | 2,057,363 | <u>1,832,614</u>    | <u>1.835.516</u>          |
| REVENUES                    | <u>7,896,570</u> | <u>25,000</u>    | <u>0</u>         | 325,000   | <u>325,000</u>      | <u>325.000</u>            |

<sup>\*</sup>Includes one (1) N.C. pass-through funds.

<sup>(</sup>a) Included in reimbursement of \$7,896,570 back to County.

### **Planning**

### **MISSION STATEMENT**

To provide visionary leadership for the comprehensive, creative community planning of our urban and rural areas and the enhancement of the natural environment we value in a beautiful, livable, harmonious and economically successful community.

### **BUDGET HIGHLIGHTS**

The Planning budget is split between two areas: the Planning Board and Transportation Planning. The projected County share for Planning decreases by \$73,590 or 4.6% in FY 2012.

The Planning Board's budget is decreasing by \$35,610, or -4.6%. This reduction is due to the deletion of one Planner position (\$51,000), and \$5,510 in general operating cuts from budget to budget. Other changes include the addition of 1.5% merit increase for employees, benefit increase, information services and rent increases.

Transportation Planning is decreasing by \$37,980 primarily due to a funding match reduction in the Unified Planning Work Program.

Planning is a joint City/County department administered by the City of Winston-Salem, therefore positions are not reflected in this budget.

| PERFORMANCE MEASURE  | S                   |                  |                 |                  |              |                 |
|--|---------------------|------------------|-----------------|------------------|--------------|-----------------|
|  |                     | FY 2010          |                 | FY 2011          |              | FY 2012         |
|  |                     | <b>ACTUAL</b>    |                 | <b>ESTIMATE</b>  |              | <b>ESTIMATE</b> |
| These measures relate to the Coun                                | ty goal: Create a c | community with e | conomic opportu | nities for every | one.         |                 |
| Ensure at least 80% of approved                                  | plans meet          |                  |                 |                  |              |                 |
| the goals and policies of the Leg                                | jacy                |                  |                 |                  |              |                 |
| Comprehensive Plan   |                     | 80%              |                 | 85%              |              | 85%             |
| Commit at least 500 linear feet of easements through approved de |                     |                  |                 |                  |              |                 |
| plans  |                     | 100              |                 | 500              |              | 500             |
| Existing sites/structures identified as historic                 |                     |                  |                 |                  |              |                 |
| resources  |                     | 8,583            |                 | 8,600            |              | 8,800           |
| PROGRAM SUMMARY  |                     |                  |                 |                  |              |                 |
|  | FY 09-10            | FY 10            | -11             |                  | FY 11-12     |                 |
|  | Prior Year          | Current          | Year            |                  | Continuation |                 |
|  | Actual              | Original         | Estimate        | Request          | Recommend    | Adopted         |
| Planning Board   | 2,640,183           | 2,758,250        | 2,731,880       | 2,678,540        | 2,678,540    | 2,678,540       |
| Transportation Planning  | 706,236             | 919,160          | 915,190         | 843,190          | 843,190      | 843,190         |
| Total  | 3,346,419           | 3,677,410        | 3,647,070       | 3,521,730        | 3,521,730    | 3,521,730       |
| County Share   | 1,524,276           | 1,585,430        | 1,562,810       | 1,511,840        | 1,511,840    | 1,511,840       |

**Planning** creates and uses the countywide Comprehensive Plan, Legacy, to shape development and community: improvements through Unified Development Ordinances amendments and guidelines; provides planning for countywide activities such as capital improvement programs, transportation planning, community appearance initiatives, and historic resources preservation; provides service to the entire County except for Kernersville, Lewisville, and Clemmons; plays a key role in use of the City-County Geographic Information System (GIS).

**Transportation Planning** plans for the safe and efficient movement of people and goods with a multi-modal transportation system.

# **Planning**

|                         | FY 09-10<br>Prior Year<br>Actual | FY 10<br>Current<br>Original |                  |                  | FY 11-12<br>Continuation<br>Recommend | Adopted          |
|-------------------------|----------------------------------|------------------------------|------------------|------------------|---------------------------------------|------------------|
| EXPENDITURES            |                                  |                              |                  |                  |                                       |                  |
| Payments T/O Agencies   |                                  |                              |                  |                  |                                       |                  |
| Planning/Planning Board | 1,256,720                        | 1,313,350                    | 1,304,410        | 1,277,740        | 1,277,740                             | 1,277,740        |
| Transportation Planning | 267,556                          | 272,080                      | 258,400          | 234,100          | 234,100                               | 234,100          |
| Total Expenditures      | <u>1,524,276</u>                 | <u>1,585,430</u>             | <u>1,562,810</u> | <u>1,511,840</u> | <u>1,511,840</u>                      | <u>1,511,840</u> |
| REVENUES                |                                  |                              |                  |                  |                                       |                  |
| City/Fees/Other         | 1,919,642                        | 2,091,980                    | 2,084,260        | 2,009,890        | 2,009,890                             | 2,009,890        |
| County                  | 1,524,276                        | 1,585,430                    | 1,562,810        | 1,511,840        | 1,511,840                             | 1,511,840        |
| Total Revenues          | <u>3,443,918</u>                 | <u>3,677,410</u>             | <u>3,647,070</u> | <u>3.521,730</u> | <u>3,521,730</u>                      | <u>3,521,730</u> |